

# Advanced Business Manager Distribution Industry



Advanced Business Manager (ABM) financial accounting provides the full accounting requirements of Wholesale and Distribution Companies. This includes extensive reporting, stock control, warehousing, sales, purchases, debtor and creditor functionality and many more integrated features.

The ABM **Warehousing** advanced function provides logical control and organisation of stock. Users can create a hierarchal structure in each warehouse with multiple aisles, levels, etc and a waiting area for goods not yet put away. The module provides a visual illustration of stock in its various locations, to enable you to keep track and efficiently organise it.

The ability to assign stock to a client before the product has been delivered enables you to track each order efficiently.

The **Sales Forecasting** business solution is designed to utilise sales data in a simple and easy to use manner for sales and opportunity analysis.

## Case Study 1: **Simply Organic** (fruit and vegetable supplier)

We are in the business of providing a complete year round service to our customers and when Irish produce is not available we will import to allow for continuity of supply.

All products leaving our depot is pre-packed and over-wrapped to avoid contamination at store level. We have sourced a range of biodegradable trays which will compliment the nature of the products we market.

We need our IT systems running 24x7 and we need an accounting system that is simple, reliable but yet powerful enough to run our business. We use Advanced Business Manager financial accounting software within our group of companies and it has allowed us to expand to be one of the leading suppliers of Organic Produce here in Ireland.

Mr Greg Begley, Managing Director, Simply Organic.



## Warehousing and Distribution — Complete Business Accounting Solution

Improve your:

- > Accounting
- > Stock control
- > Warehouse management
- > Ability to control multi-location/  
multi-bin inventory and  
stock ageing
- > Back to back ordering
- > Product reservation for customers
- > Bulk product deletion for  
superseded products
- > Minimum order quantities  
by supplier
- > Import supplier price lists
- > Handhelds devices for stock  
take and order processing
- > Barcode Scanning
- > Scan delivery dockets
- > Efficiency, quality and flexibility  
in business reporting.

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## Case Study 2: Europa Foods

We distribute a diverse range of chicken products to retail, catering and butchery outlets nationwide. Our product range includes 100% Irish Chicken, Chicken fillets and Supremes, all fully traceable back to the farm of origin.

We stock an extensive range of value added products which can make meal times more exciting. These include *Chicken Kiev*, *Cordon Bleu*, *Goujons* and more exclusively, *Chicken Encroute*. We also offer a full range of *Marinades* and *Pastas* to complement our quality range of chicken products.

When you're in the business of fresh produce speed is of the essence. Your produce has to be consistent, fresh and to the highest quality at all times. You must organise your business process to allow this to happen without disruption. Advanced Business Manager (ABM) accounting software has the flexibility to allow us to do this. We've had numerous challenges over the years with sales information request from client's and ABM has consistently met with these challenges.

If I was setting up a business today Advanced Business Manager would be the first item I would purchase.

Tommy Moyles, Managing Director, Europa Foods.

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Call Software Support Systems today  
to see how we can help your  
distribution business.